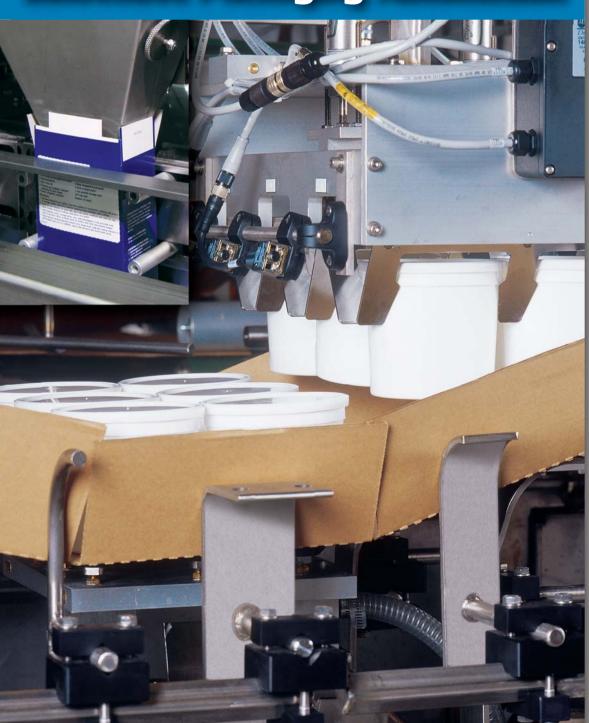


# **Innovative Packaging Automation**





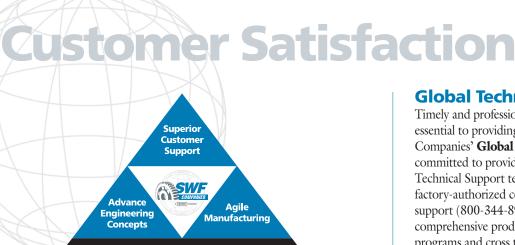












Customer Satisfaction

At SWF Companies, our objective is to be the "Supplier of Choice". We focus on customer satisfaction by delivering quality products, ontime, to customer specifications.

While their products may be different, leading manufacturers and marketers of consumer and industrial goods share many common expectations from their suppliers. Shorter cycle times, lower cost, innovative engineering and technology, speed to market and flexibility are all key expectations of our customers and rightfully so. Our job is to position our products, deliver our service and organize our business to help meet these expectations.

We believe that Customer Satisfaction is achieved by focusing on three specific core competencies that form SWF's "Triangle of Success". Dedication to continuous improvement in these three elements - Advanced Engineering Concepts, Superior Customer Support and Agile Manufacturing – have helped position SWF Companies as a leader within the packaging machinery industry today and will further improve our service to customers in the years ahead.

"Advanced Engineering Concepts" focuses on developing and keeping pace with new technologies, product enhancements and new product development. It also entails cost reduction through design, parametric modeling and lean initiatives. Furthermore, we are partnering with preferred suppliers that are dedicated to providing innovation, costcompetitive solutions and additional engineering support.

SWF's "Superior Customer Satisfaction" initiatives rely heavily on our Global Technical Support (GTS) team, with dedicated resources for service, parts production, technical support and existing product upgrades.

"Agile Manufacturing" embodies our lean initiatives. This includes our 6-S program (sort, straighten, scrub, safety, standardize, sustain) and improved materials management and purchasing. Furthermore, enhanced product design, machining and assembly are also part of agile manufacturing, supported by our investment in leading manufacturing technologies such as laser cutting, CNC break and CNC milling. These investments help us reduce part cost and quantity to simplify manufacturing, assembly and support of our products.

The "Triangle of Success" is a daily focus at SWF. These initiatives support achievement of critical success factors - reduced cycle time and first pass yield (Doing things right the first time!) – that help our customers reach their goals.

### **Global Technical Support**

Timely and professional service, parts, and technical support is essential to providing a total packaging solution and SWF Companies' **Global Technical Support (GTS)** group is committed to providing world-class customer service. The Global Technical Support team provides a variety of services including: factory-authorized certification programs, 24/7 technical phone support (800-344-8951), 24-Hour service technician dispatch, comprehensive production audits, guaranteed performance programs and cross training for all SWF product lines.

### **Asset Renewal Program**

SWF equipment is built to last, and can often be rebuilt, upgraded and/or converted to meet the challenges of today's packaging applications. If your capital plans include sourcing new equipment to replace an aging SWF machine, consider the potential capital savings that can be afforded by SWF's **Asset Renewal Program (ARP)**.

### **Automation Solutions Group**

**The Automation Solutions Group (ASG)** is a solution resource for all companies looking for assistance with packaging line integration. Our major focus is to improve "Total Return on Investment" and improve overall line efficiency. From conceptualization through installation, ASG is there to develop innovative packaging automation and manage the entire process. This value added "one stop shop" approach enables our customers to avoid inefficiencies and frustrations often encountered when managing multiple vendors and suppliers.



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# Overview

When it comes to packaging, the single constant is change. Design, flexibility, speed, footprint – all are critical elements of this changing marketplace.

Into this dynamic landscape steps SWF Companies. For almost 60 years, SWF has provided over 18,000 innovative packaging automation solutions to customers in over 70 countries.

SWF maintains two manufacturing locations within the United States, one in Chicago IL and its headquarters in greater Fresno CA. Total manufacturing and assembly floor space exceeds 175,000 square feet, providing ample capacity to fulfill sizable project requirements.

With over 60 engineers and a technical support staff dedicated to providing cost-effective designs, from the simplest to the most complex packaging application, SWF boasts resources that few can match. Our primary and secondary packaging solutions are among the most sophisticated and through the support of our Fortune 200 parent, Dover Corporation, this dedication will not waver.

We believe that the pace of change in our marketplace will continue, thus creating great challenges and opportunities. Those companies that embrace change will have the best chance to flourish as a supplier partner to leading global companies.

Throughout our history, SWF has been a pioneer in the development of packaging designs and machinery and a driving force during a period of rapidly changing applications, materials, and requirements. As our marketplace has changed, so has SWF. Beginning in 1995, SWF has acquired leading packaging machinery manufacturers to build a broad line of complimentary primary and secondary packaging solutions.

SWF's beginnings, however, can be traced back to 1946, when Buster Paxton invented the first automated nailing machine for wooden produce boxes to serve farmers and food processors in California's San Joaquin Valley. For nearly 20 years, the majority of the nation's fruits and vegetables were shipped in wooden boxes formed by Paxton's machine, commonly known as "the General." In the mid-1960s, the development of "hot-melt" adhesives spawned the rapid conversion from wood to corrugated shipping containers and Paxton's General Nailing Corporation capitalized on this opportunity to design all-mechanical corrugated packaging machinery, which quickly gained a worldwide acceptance. In 1971, the General Nailing was acquired by Southwest Forest Industries and its name was subsequently changed to SWF Machinery in 1974. Looking to complement its tray and bliss forming product lines, SWF acquired Dyna-Pak Corporation, an innovator in flexible bag case packing serving the French fry industry, in 1995. Throughout the 1980s, Dyna-Pak introduced a range of products, including a case opener/positioner, high-speed flat packing, stand-up pouch packing and case/tray lidding. Today, SWF has furthered this position as the market leader in vertical case packing in the frozen potato and IQF (individual quick frozen) vegetable markets. In 1996, SWF acquired McDowell International Packaging Systems, thereby adding a complete line of RSC case erecting machines to its product offering. Established in 1977, McDowell serviced the RSC case erector/bottom sealer needs of Florida's fresh fruit market and in 1980, expanded its market focus to include the blow-molded plastics industry with a line of bottle packers, unpackers, and sealers. Over the years, customer demand also led McDowell into the development of case sealers and drop packers.

Closely following the McDowell acquisition, Dover Diversified, Inc. (a Dover Corporation subsidiary) purchased SWF as a standalone platform company in late 1997. On the heels of Dover's purchase, SWF acquired Padlocker (an ITW Company) in 1998. Padlocker, with a history dating back to 1953, allowed SWF to expand its RSC corrugated product line by offering high-speed case erectors and random sealers. Also in 1998, SWF acquired Tri-Sterling, Inc. and subsequently added a targeted line of case packing solutions.

In 2000, SWF acquired Yakima Wire Works, Inc., a leading manufacturer of automatic bagging equipment for sensitive fruit and other non-produce applications, and Salwasser Manufacturing Co., Inc., a leading manufacturer of integrated case packaging equipment of more than 50 years. Salwasser specialized in integrated case packing solutions for the paper, dry goods and toiletries markets.

SWF's most recent acquisition was Tisma Machinery Corporation in 2001. Tisma, with more than 25 years experience, is a leading provider of horizontal and vertical cartoning machinery, with emphasis on high speed applications for the food, cosmetic and confectionery markets.

SWF, through our own product development initiatives and acquisitions of product lines or companies that are logical extensions, is dedicated to reaching our long-term goal of being a single source of supply for integrated packaging lines that will meet the needs of customers worldwide.





















# Forming, Erecting and Sealing **Solutions for Secondary Packaging**

The roots of SWF Companies can be traced directly back to the produce industry some 50 years ago, as the very first SWF machines were designed to automatically nail wood boxes together and those boxes were then used to package and ship produce. In the mid

1960s, SWF converted those nailing machines into machines that formed and glued corrugated boxes.

Through a series of technological advancements, design improvements and strategic acquisitions, SWF



now has well over 8,000 forming, erecting and sealing machines operating throughout the world.



Today, SWF Companies' forming, erecting and sealing solutions are known worldwide and include a vast array of tray, bliss, RSC, HSC, FOL and RPC package designs. These systems provide versatile automation solutions for any budget and are capable of forming, erecting and sealing hundreds of common and unique package designs.

TF 400V Compact and Portable Tray Former

Because many SWF machines were originally designed to package produce, they feature small footprints for easy portability and work extremely well within harsh

production environments. Simple, yet rugged designs make these machines easy to operate, easy to maintain and perfect for a variety of industries.



#### **Operating Speed:**

- Bliss / tray forming: Up to 60 cases / trays per minute
- Case erecting: Up to 45 cases per minute
- Case sealing: Up to 50 cases per minute

#### Package Types:

 Hundreds of case and tray styles for any industry

#### **Features:**

- Extremely portable (compact design)
- Quick changeover
- Simple, easy to operate design
- Easy blank loading
- Push button controls
- Rugged construction
- Horizontal or vertical forming

#### Advantages:

- Accommodate hundreds of case / tray designs
- No external air requirements (tray and bliss formers)
- Numerous available options
- Small footprints
- Flexibility
- Ease of operation
- Patented technology

#### Models Include:

• BF 400, TF 200HL, TF 400, TF 600H, CE 100P, CE 109, CE 151, CE 201, CE 601, EL 500, RS 350, CS 100SF, CS 200, CS 300, CS 300B, CS 430TB, CS 440, VL 480

#### **Primary Markets Served:**

- Produce
- Poultry, Meat & Fish
- Dairy
- Prepared Foods
- Baked Goods
- Confectionery





**Bliss Former** of Case Designs

### Case and Tray Packing Solutions

Through various acquisitions, SWF Companies' case and tray packing solutions date almost as far back as our forming, erecting and sealing systems...well over 50 years. Diverse in our offerings, with machines often customized to an application's exact specifications, SWF's case

and tray packers are suited for the most simple and the most complex applications.

SWF's case and tray packing solutions can be designed as stand-alone systems, or integrated in various "modules" to form a complete



opening, packing and sealing system. For example, our pick-and-place packers are easily integrated with an SWF case erector and sealer to form a complete packing system, while our case openers/sealers (OS Series) coupled with our case loaders (CL Series) also form a fully integrated case packing system.



Capable of packaging a wide variety of products including bags, pouches, tapered cups, boxes, cartons, bottles, converted paper products and more, SWF's case and tray packers offer unique and gentle

Compact Wraparound Case Packer

product handling features. These converging, diverging, accumulating, lane dividing and positioning features enable SWF to handle difficult pack patterns, various case and tray sizes and work in conjunction with a wide array of

conjunction with a wide array of upstream packaging equipment.

SWF case and tray packers utilize several packing methods, including wraparound, drop, pick-and-place, pivot, end, bottom and side load and often feature the latest in robotic and servo technology. Furthermore, many of these machines have ergonomically advanced features to make case and tray blank loading quick and easy.



PL 200 Pivot Loader for Stand-up Pouches

#### **Operating Speed:**

• Up to 30 cases / trays per minute

#### **Product Types:**

 Various products packaged in cartons, bottles, bags, pouches, tapered cups, boxes, cans and a wide variety of converted paper products

#### Features:

- Multi-tier stacking capabilities
- Quick changeover
- Rugged and reliable construction
- PLC controls
- Easy case / tray blank loading
- Flexible pack patterns
- Customized designs

#### **Advantages:**

- Broad range of case and tray styles
- Advanced product handling capabilities
- Compact designs available
- Advanced servo technology
- Stainless steel construction (optional)
- Automatic case / tray positioning
- Simple line integration
- Ability to handle large and small products
- Patented technology

#### Models Include:

 TL Series, OS Series, CP Series, CL Series, FF & BN Series, AS 100, BL 800, BP 525, DL 100, DP 160, DP 320, PL 200, PL 530, WP 100, WP 300

#### **Primary Markets Served:**

- Baked Goods & Snack Foods
- Converted Paper
- Dairy
- Prepared Foods



Semi-Automatic Case Loader

Pick-and-Place







## Horizontal / Vertical Cartoning and Specialty Container Packaging

Our Tisma Division provides an extensive array of horizontal/vertical cartoning and specialty container packaging solutions. From compact and portable semi-automatic cartoners, to machines capable of speeds greater than 1,000 packages per minute, these systems are mechanically

simple yet sophisticated to keep pace with today's changing production requirements.

For over 25 years, Tisma has been known throughout the world as an innovative packaging solution provider for a wide range of applications,



package sizes and package types. Utilizing over 40 industry-leading worldwide patents, these systems are typically customized to meet a customer's exact specifications.

Many models that are now part of the standard product line began as challenges from customers and led to the development of several competitive advantages. Tisma's first UltraTrack® machine was created



for a candy company that required high output

within a small footprint. The first MemoryTrack<sup>®</sup> was first built for a pet food company looking for a more sophisticated

and intelligent interface with computer scales, while the Flexo-Tray<sup>®</sup> resulted from a survey of baked goods companies.

Ideally suited for the food, confectionary and pharmaceutical markets, Tisma cartoners have also been used in applications

ranging from golf balls and markers, to razors, dust wipes and lipstick. These systems handle a variety of carton types, including flat-blank, gable top, hexagon shaped, lined, folding and flip-top styles. Additionally, Tisma cartoners are easily adapted to handle specialty containers such as plastic/metal dispenser, paper or plastic tubes, glass or plastic bottles, pucks and tins.



#### **Operating Speed:**

 1,000+ cartons per minute, to manually loaded semi-automatics

#### **Product Types:**

 Gum, mints, hard candy, pasta, frozen dinners, cans, yogurt in tubes, golf balls, facial tissue, markers, pens, lip stick, syringes, bottles, crackers, cookies, etc.

#### Features:

- Counter, volumetric and weighing filling
- Quick changeover
- Stainless steel construction
- Numerous infeed types
- Simple, easy to operate designs
- Various carton closing and
- sealing methodsPLC Controls
- Rugged and reliable construction

#### Advantages:

- Easy integration with SWF case packers
- Broad range of carton and specialty container styles
- Advanced product handling capabilities
- High production speedsAdvanced servo
- technology
- Simple line integration
- Mechanically simple designs
- Patented technology
- Compact designs

#### **Models Include:**

• TC 50, TC 60, TC 100, TC 400, TC 600, TC 912, TC 1100

#### **Primary Markets Served:**

- Baked Goods & Snack Foods
- Confectionery Products
- Pharmaceuticals
- Prepared Foods



TC 100 High Speed Vertical Cartoner





Vertical Cartoner with Scale Interface

## Bagging

SWF Companies' bagging systems are semi or fully automatic baggers designed to reduce or eliminate manual labor and automate the entire bagging process.

Easily integrated with existing scales and counting machines, or with SWF's multiple scale system, these baggers are microprocessor controlled, feature multiple dump capabilities and include bag closing systems.

#### **Operating Speed:** • Up to 40 bags per minute

#### **Product Types:**

• Fresh fruits, vegetables, bagels, garbage bag rolls and a host of other items

#### **Features:**

- Wicketed or mesh bags
- Bagging by weight or count
- Size range from small kiwis to large grapefruit
- Digital operator interface
- Handle large capacity bags

#### **Advantages:**

- Compatible with any scale, sorter or counter machine
- Compact design
- Bag weights up to 50 lbs.
- Mixing multiple products into a single bag
- Gentle product handling
- Eliminates the need for a check weigher
- 3-Tray feed systems for use with automatic sorter units

#### **Models Include:**

• BU 800, BU 930, MS 450

#### **Primary Markets Served:**

- Poultry, Meat & Fish
- Produce



BU 930 Fills Wicketed Bags Up to 20lbs.



Multiple Scale Features Soft Fill Capabilities



#### For more information, fill out the form below and fax to 559.638.7478 or visit our web site at www.swfcompanies.com and complete the literature request form.

Name:
Company:
Address:
City: State/Province:
Country: Postal Code:
Phone Number: ()
E-mail Address:
VERTICAL TRAY FORMING (TRAYS PER MINUTE) Up to 60 Up to 20 (RPC style trays) Higgins lock/self-locking trays
HORIZONTAL TRAY FORMING (TRAYS PER MINUTE)
Up to 20 (one-piece corner post ) Up to 35 (small to medium corner post) Up to 40 (common footprint)
CASE ERECTING (CASES PER MINUTE) Up to 20 Up to 30 (bliss style cases) Up to 20 (case erector / lidder)
Up to 30 (BIB cases) Up to 45
CASE SEALING / LIDDING (CASES PER MINUTE)         Up to 35 (side flange cases)         Up to 30       Up to 30 (BIB cases)         Randon sizes       Up to 30 (lidding)         Glue sealing       Tape sealing
CASE / TRAY PACKING (CASES/TRAYS PER MINUTE) Up to 15 (pick and place bottle packing) Up to 15 (bottom loading) Up to 15 (opening / positioning) Up to 30 (opening / sealing) Up to 30 (loading) Up to 30 (wraparound packing) Up to 25 (drop packing - bottles)
<ul> <li>Up to 50 placements per minute (pick and place packing)</li> <li>Up to 95 lifts per minute (product stacking / loading)</li> <li>Up to 100 bags per minute (vertical packing flexible bags)</li> <li>Up to 150 units per minute (vertical packing of pouches)</li> <li>Up to 240 bags per minute (flat packing flexible bags)</li> <li>KD case feed systems</li> </ul>
VERTICAL CARTONING (CARTONS PER MINUTE)
Up to 140 CPMs         Up to 300 CPMs           Up to 750 CPMs         Up to 1000 CPMs
HORIZONTAL CARTONING (CARTONS PER MINUTE) Up to 60 CPMs Up to 500 CPMs
SPECIALITY PACKAGING Lined Cartons Specialty Packages Flip-Top Cartons
BAGGING (BAGS PER MINUTE) Up to 15 (20 lb. max) Up to 40 (20 lb. max) Multiple scale system
MARKET & SPECIALTY BROCHURES
Prepared Foods         Confectionery           Produce         Dairy
Converted Paper Poultry, Meat & Fish
Bag-In-Box (BIB) Baked Goods & Snack Foods
Complete Literature Pack